

IRAN: AN EMERGING MARKET

Control Risks

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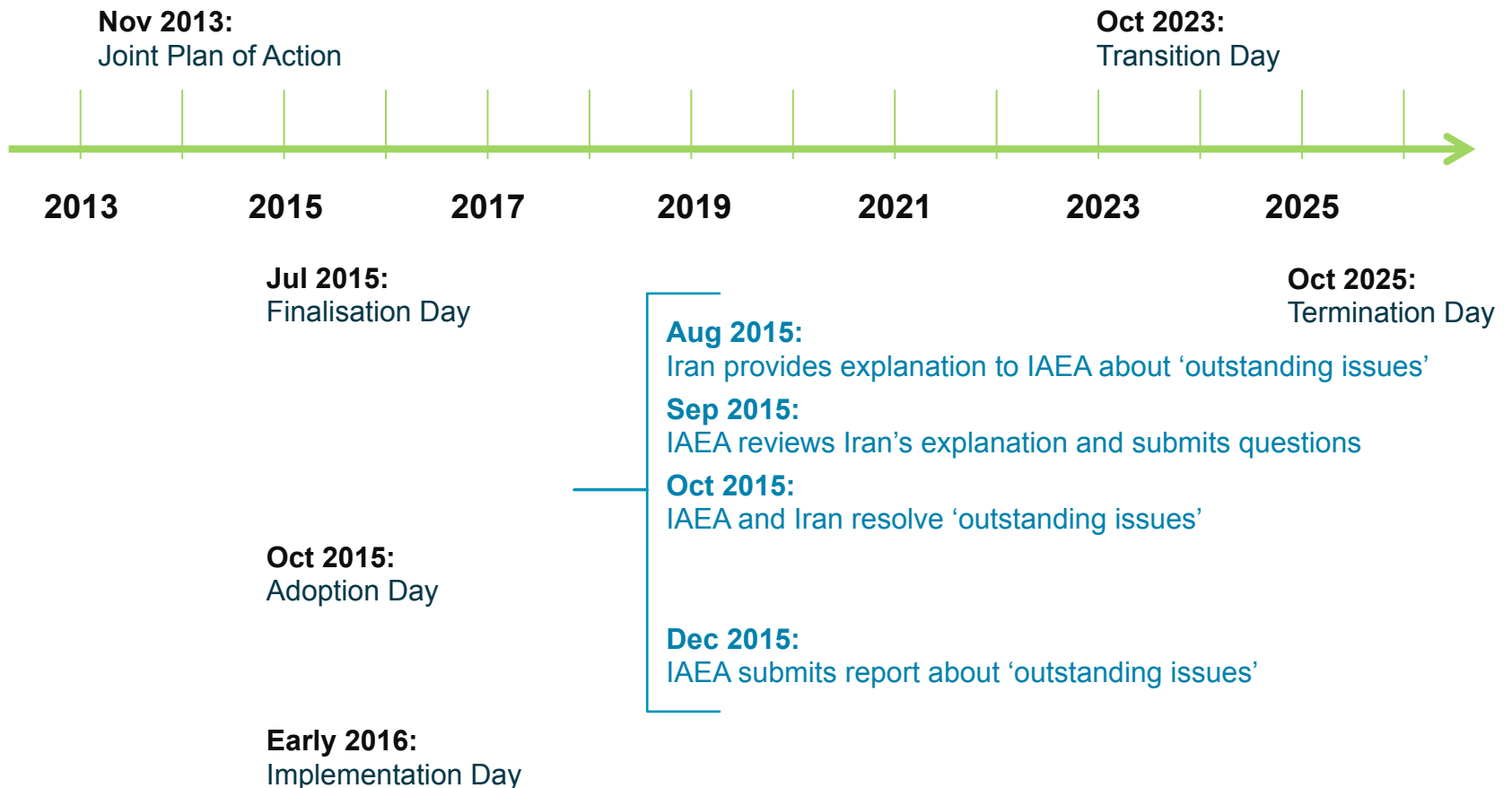
15 October 2015

Our agenda

- Iran on the mining map
- Implementation of the JCPOA
- Iran's political landscape and implications for business
- Opportunities and risks for companies considering market entry
- Our solutions for clients

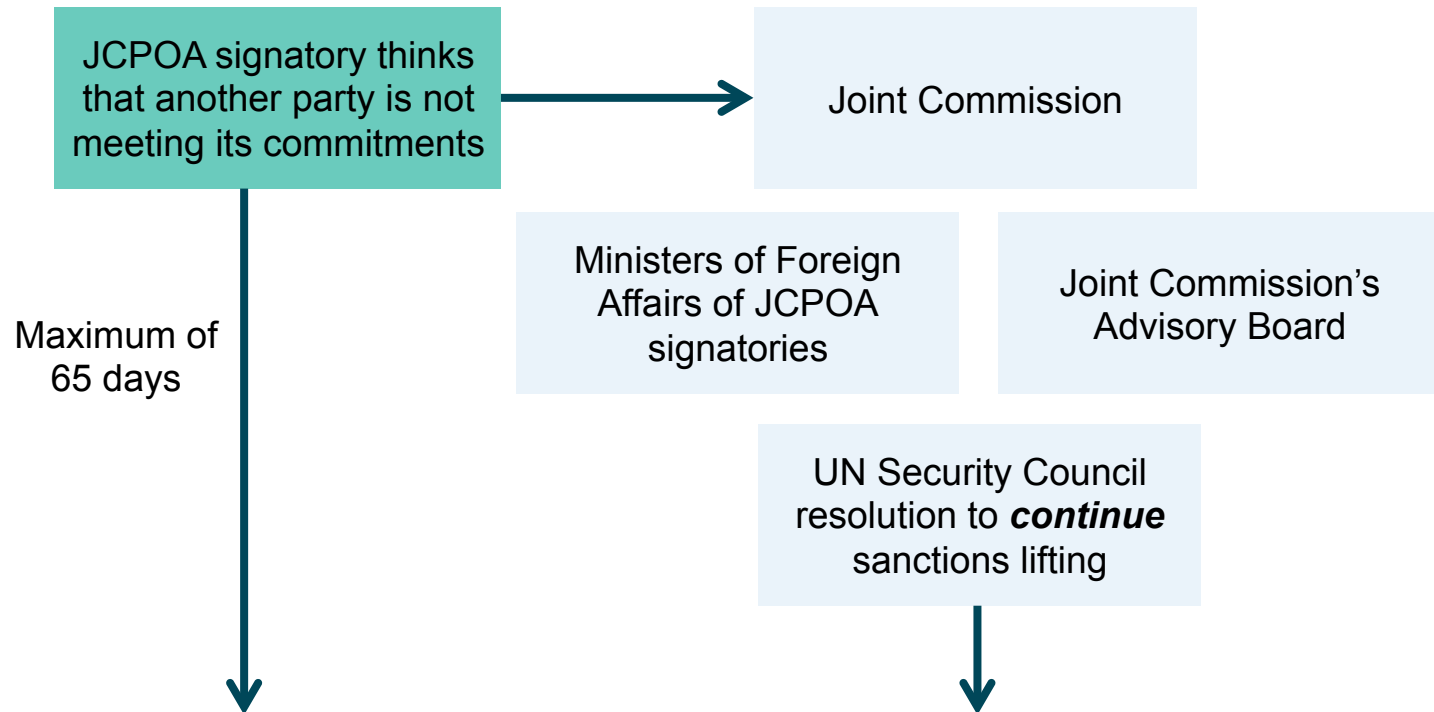


The implementation of the JCPOA

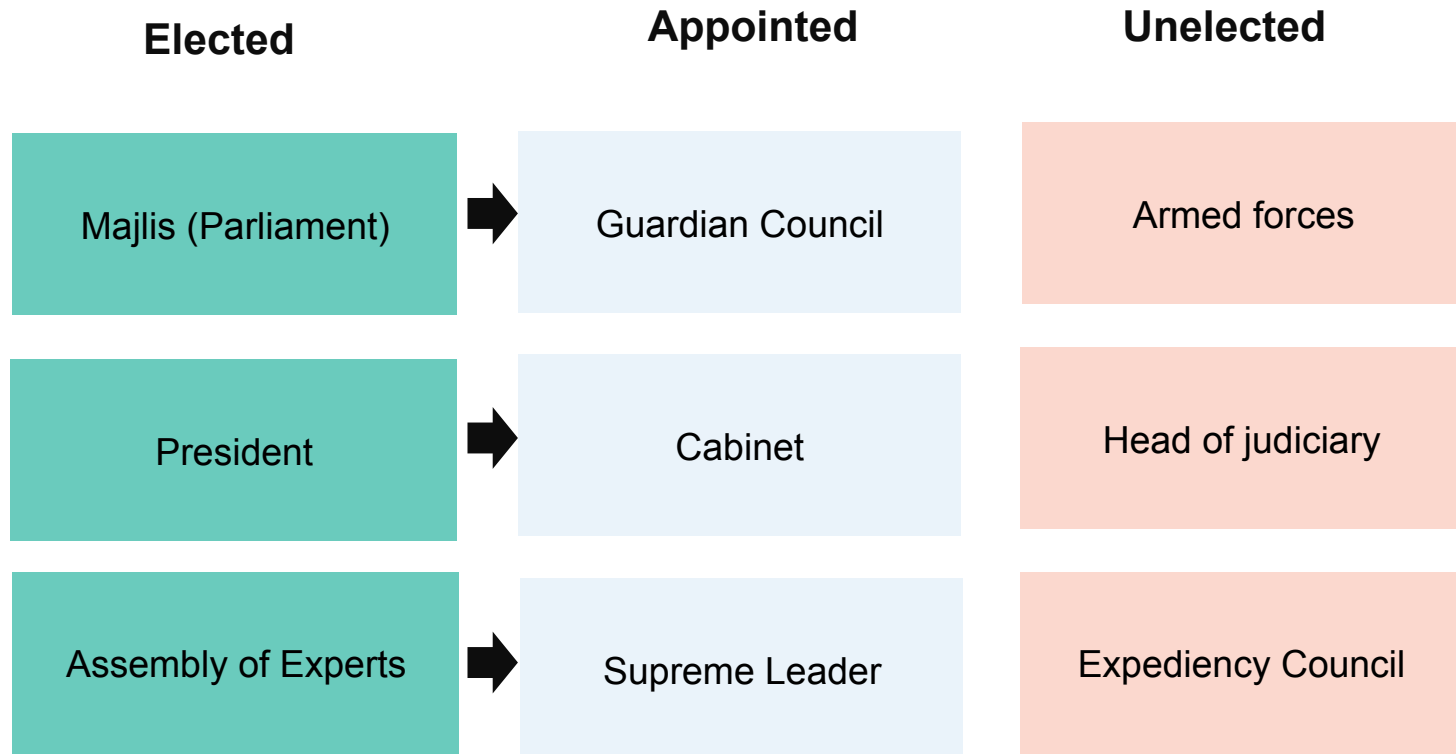


The resilience of the JCPOA

- It is a **political agreement** rather than an international treaty.
- There is a **formal dispute mechanism** identified in the JCPOA.



Iran's political landscape



Iran's political landscape and implications for business

- Competing power centres; lack of transparency around policymaking
- Elections
 - Majlis; Assembly of Experts; Presidential
- Mixed messages for foreign investors
- Political vs. commercial interests
- Shifting electorate



Iran: Opportunities and risks

RISK DRIVERS
INTERNATIONAL RELATIONS
REGULATION AND COMPLIANCE
ECONOMIC AND FISCAL PERFORMANCE
EXTERNAL SHOCKS
IDEOLOGY AND POLICY
POLITICAL STABILITY
SOCIAL COHESION
SECURITY ENVIRONMENT

- Sanctions
- Politically exposed counterparties
- Corruption
- Regulatory risks
- Intellectual property
- Cyber security
- Finance and banking
- Reputational risks

OUR EXPERIENCE IN IRAN

since January 2013



22 

ENGAGEMENTS

6 

RESEARCH
TRIPS

50+ 

CONTACTS ENGAGED
for research in Iran

6 

PERSIAN
SPEAKERS

WE HAVE SUPPORTED COMPANIES IN THE FOLLOWING SECTORS



engineering and
construction



consumer
goods



private
equity



financial
services



insurance



professional
services



pharmaceuticals
and healthcare



manufacturing



oil and gas



mining



transport and
civil aviation

Further questions

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