

Avril Cole

Partner and Co-Lead, Africa Group, Gowling WLG

Avril Cole is a partner in Gowling WLG's Toronto office. She specializes in advising Canadian and international clients on commercial transactions, such as mergers and acquisitions, divestitures and financings, with a focus on the resource sector. Avril has represented public and private entities, including private equity funds.

She also provides legal and strategic advice on all aspects of project development and related commercial mining agreements. Her problem-solving and mediation skills are often sought by industry for contract negotiations with governments and other regulatory authorities, particularly in Africa.

Avril also handles due diligence assignments for clients, including country risk assessments, for prospective acquisition and financing transactions.

Avril combines technical expertise with extensive international experience in order to provide clients with valuable insight into the cultural and legal complexities of doing business in emerging markets. She is frequently asked by the media to comment on developments affecting the mining sector, and is a regular writer and speaker on issues relating to the mining industry in Africa. avril.cole@gowlingwlg.com

Queila Delgado

Economic Representative

The Canary Islands Government in Canada and USA

Queila's mission is to promote the economic and trade relations with the Canary Islands, as well as to promote the region as a hub for business with Africa. Among her duties she advises companies looking to expand into Africa through the Canary Islands and about the specific fiscal regimen fully approved by the EU, which includes tax incentives as 4% corporate tax rate.

Previously she was responsible for Scandinavian markets, being honored with the Borgund award by the Embassy of Norway in Spain for her work promoting bilateral relations among both countries. She is graduated with honors by the Liverpool John Moores University in International Business and German, and has lived in the UK, France, Germany and the USA. queila.delgado@proexca.es

Kulvir Gill

Senior Principal, Clareo and

Founding Executive Director, Development Partner Institute

Kulvir S. Gill has over fifteen years of experience in working at the intersection of innovation, technology and sustainability. He began his career as a management consultant with Oliver Wyman before holding several positions with Barrick Gold involving supply chain management, post-merger integrations, innovation strategies and sustainability. Now with Clareo, he leads international projects across multiple industries including mining, oil and gas, heavy industrial, banking and retail. Since 2012, Mr. Gill has also been actively involved in the design and facilitation of the Kellogg Innovation Network (KIN) initiative to create the Development Partner Framework for the mining industry. He is currently the Founding Executive Director of the Development Partner Institute.

Mr. Gill holds a B.Sc. and a B. Comm. from the University of Calgary. He is a 2011 Action Canada fellow and a co-founder of the Seva Food Bank in Mississauga. He also serves as Chair of the Board of Directors for the William Osler Health System Foundation in Brampton, Ontario. In 2012, Mr. Gill was a recipient of the Queen Elizabeth II Diamond Jubilee Medal. kgill@clareo.com

Richard Grant

Partner, Head – Oil & Gas Group, Co-Lead, Africa Group Gowling WLG

Richard Grant, Partner Gowling WLG, is Global Head of Oil & Gas practising out of the Calgary office. He also serves as vice-chair of the Energy, Infrastructure and Mining Group and co-leader for the Africa Region.

He assists clients in the energy and natural resources industries on matters including transactions, finance, ownership rights, acquisition, access, divestiture (asset and corporate), due diligence, joint ventures, participation arrangements, partnerships, international production sharing contracts, concessions and other host government negotiations.

Richard's energy, natural resources and business experience has encompassed significant work in all areas of Canada, as well as internationally in Africa, South America, Asia and Russia. Most recently, Richard has been involved in projects pertaining to integrated gas to power, upstream concessions, pipelines, aboriginal joint ventures, renewables and LNG. Aside from Richard's private practice experience at large international firms, he has gained extensive in-house legal, business and senior management experience with several major multinational energy corporations.

In addition, Richard has represented foreign companies and funds on new investments into Canada as well as companies doing business internationally. Richard has extensive experience with First Nation matters, aboriginal and community relations, corporate social responsibility programs, foreign government capacity building (including local content requirements) and is involved in charitable projects in Sub-Saharan Africa. richard.grant@gowlingwlg.com

Mark Ledwell

Partner & Leader of Financial Institutions & Services Group Gowling WLG

With over thirty years' experience as a lawyer in both Canada and the United Kingdom, Mark practises in the areas of banking and finance, energy and infrastructure, construction, project and trade finance, agri-food, and government relations.

Much of Mark's practice involves advising banks and financial services companies, including investment banks, private equity firms, sovereign funds and sponsors. Working closely with clients in Canada, Europe, Russia, China, Korea and the Gulf Cooperation Council (GCC) countries, he applies his in-depth legal expertise and global connections to help businesses succeed.

Mark also possesses the extensive knowledge and experience to help clients trade with confidence in markets around the world, and provides comprehensive trade advisory legal services to facilitate domestic and international transactions. mark.ledwell@gowlingwlg.com

Kevin McGurgan

Consul-General and Director-General for UK Trade & Investment, British Consul General, Toronto

Kevin McGurgan took up his appointment as HM Consul General and Director-General for UK Trade and Investment in Toronto in August 2014. Born in Edinburgh, Scotland, in 1971, Kevin joined the Foreign & Commonwealth Office (FCO) in 1990. He comes to Canada after four years as Consul-General in Florida, based in Miami. Kevin's diplomatic career has seen him serve short tours in Russia, Pakistan, Saudi Arabia and Syria (1993-4); as a press officer in the UK's Permanent Representation to the European Union (1994-5); as a political and consular officer in Bosnia (1996-7) and from 2003-2005 as Head of the Political and Economic team in Sweden with a specific focus on European policy issues and counter-terrorism. Between 2005 and 2008 he was Deputy Head of the Iraq Policy Unit in the Foreign Office

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before being seconded to the Home Office to work on organised crime, counter terrorism and migration issues. As Deputy Head of the NATO Provincial Reconstruction Team in Helmand province from 2008 – 2009, he worked closely with Canadian colleagues in neighboring Kandahar. While from 1997 – 2000, he worked closely with Ambassador Fowler and the Canadian delegation at the United Nations in New York. kevinmcgurgan@fco.gov.uk

James Newlands

EY Americas-Africa Business Center Leader

James leads the EY Americas-Africa Business Center and is based in New York. In this role he works with key EY accounts in the Americas across a range of sectors to assist them in developing, stress-testing and executing their Africa growth strategies, bringing to bear the practical experience he has gained in building EY's business in Africa. He was a senior partner in the South African EY member firm, Ernst & Young Inc. having more than 34 years' experience in providing assurance and advisory services to a number of the firm's leading clients in the oil and gas, consumer products and retail and financial services sectors. Prior to moving to the US, James was responsible for leading the execution of the EY Africa Investment Plan, focused on building the EY capacity, footprint and brand across Sub-Saharan Africa.

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Robert Peterman

Director, Global Business Development - Toronto Stock Exchange TSX Venture Exchange, TMX Group

Rob is responsible for domestic and international business development activities for TSX and TSXV; including the Beijing office and TSX and TSXV's presence in the United Kingdom. His group covers all new listings from Mining companies, to Innovation Sector Companies as well as Exchange Traded Funds and Structured Products. TSX and TSXV combined, are home to over 3,100 public issuers. During 2015 \$57.7B was raised by companies on TSX and TSXV making it one of the largest exchanges in the world for raising equity capital.

Robert completed his MBA at the Richard Ivey School of Business. Prior to working at TMX, Robert worked in Corporate Strategy for a subsidiary of Brookfield Asset Management. He was a council member of the Ivey Entrepreneurship Council and a Director of the Necessary Angel Theatre Company. Currently he is also an advisor to SVX (Social Venture Exchange) a joint venture between TMX Group and MARS.

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Calle Schlettwein

Minister of Finance, The Republic of Namibia

Prior to being appointed Minister of Finance in March 2015 Mr. Calle Schlettwein was Minister of Trade and Industry from 2012 to 2015 and prior to this the Deputy Minister of Finance. Prior positions included Permanent secretary positions in the Ministry of Labour, Youth and Sport, Agriculture and Fisheries. He has a Bachelor of Science: Zoology and Botany and a Master of Science: Entomology (Insect Ecology), University of Stellenbosch, South Africa.

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Bruce Shapiro, President

The Canada-Africa Chamber of Business and MineAfrica Inc.

Bruce Shapiro is President of A.P.O.C. Inc., a management consulting practice, which provides business development and business acceleration services both in Canada and internationally across a diverse set of industry sectors. Bruce has worked in senior executive positions with some of the largest retailers, real estate and finance houses in Canada and South Africa. He has also owned and operated busi-

nesses in several sectors. Having taught at universities and colleges in Ontario and South Africa, Bruce's has a deep understanding of the role of education in business.

Bruce is President of the Canada-Southern Africa Chamber of Business, the most prominent organization in Canada facilitating and developing business interests between Canada and Southern Africa and President of MineAfrica Inc. the leading platform for African mining companies, governments and service providers to get their message out to Africa friendly investment audiences in Canada and London U.K. Under its MASTERMINING banner MineAfrica offers educational courses in various parts of Canada, Africa and the U.K.

Bruce is often quoted in mining, has presented to the OECD and has given keynote addresses at several international mining conferences.

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Sebastian Spio-Garbrah

Global Managing Director & Chief Frontier Markets Analyst DaMina Advisors LLP

Sebastian Spio-Garbrah is Global Managing Director & Chief Frontier Markets Analyst at DaMina Advisors LLP, where he advises the boards, CEOs, and portfolio managers of many of the world's leading multi-nationals and largest institutional investors on Africa. Formerly, Mr. Spio-Garbrah helped establish the Africa risk research practice at leading global political risk consultancy firm, Eurasia Group LLC in New York, London (UK) and Tokyo, and concurrently served as a sovereign risk analyst on Sub-Saharan Africa's two largest economies, Nigeria and South Africa for a novel global stability index developed by Eurasia Group with Lehman Brothers, Deutsche Bank, and subsequently, with Citigroup between 2005 and 2010. Previously, Mr. Spio-Garbrah led debt capital markets surveillance unit at Thompson Reuters in New York. He also advised former UK Prime Minister Tony Blair's Commission on Africa. Mr. Spio-Garbrah was voted among the "Top 30 under 30 Analysts" by New York's Institutional Investor Magazine in 2006. He sits on the board of a Jewish-Africa NGO, Innovation Africa, which has provided solar technology and water purification technologies to over 250,000 African villagers and the Christian Children's Fund of Canada, which has help lift millions of children out of poverty. Mr. Spio-Garbrah is a member of Toronto's High Park and Parkdale Rotary Club and a Fellow at the Washington Center for the Study of the Presidency. He holds a B.A (double) in Economics and Political Science from Middlebury College, Vermont and a Juris Doctor (J.D) in law from Rutgers University, New Jersey.

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Lisa Stadelbauer

Director General, Pan-Africa Bureau, Global Affairs Canada

Lisa Stadelbauer is a career diplomat with 25 years in the Canadian Foreign Service. Ms. Stadelbauer joined External Affairs and International Trade Canada in 1990. Her first assignment abroad was in 1992 to Tel Aviv, and she later served in Hanoi as Counselor, then in Oslo as Counselor and Consul.

In Ottawa, she worked with the India, Bangladesh, Burma, Nepal and Bhutan Desk, the Middle East Peace Process Coordination Group and the United Nations and Commonwealth Affairs Division.

She was director of the Eastern and Southern Africa Division and deputy to Canada's Africa Personal Representative to the G-8 before her appointment as Ambassador of Canada to the Republic of Zimbabwe, with accreditation to Botswana and Angola a role which she held from 2011 through 2015.

Ms. Stadelbauer is currently Director General leading the Pan-Africa Bureau within Global Affairs Canada.

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